

Dust extraction specialist experiences best ever year

One of the UK's leading dust extraction specialists has experienced its best ever year, as sales have increased due to a combination of its innovative product range, growing brand and its expertise in providing relevant dust control solutions for its clients.

Over the last 12 months [Dustcontrol UK](#) has enjoyed its best ever year of product sales, as it reaps the benefits of investment in its product range and increased awareness of the dangers of dust. The improved sales have been helped by a growing brand, which has facilitated a move for its UK head office to larger, more modern premises.

James Miller, Dustcontrol UK's General Manager, commented: "The past 12 months have seen our sales increase remarkably, thanks to a number of contributing factors. We're constantly looking at how we can reinvent our product range, which has seen us remodel our Aircubes, as well as our DC1800 and DCF60 mobile extraction equipment. We've also undertaken an element of rebranding, which has seen us improve our business focus as well as clarifying our business message."

Over the last 12 months, Dustcontrol has remodelled some of its core products as it looks to maximise their extraction capability. This has included a redesign of its Aircubes, as well as improvements to other mobile equipment such as its DC1800 and DCF60. Similarly its factory based centralised vacuum systems, such as the DC 11 Module XL, have also been updated to improve efficiency.

James said, "By constantly assessing the performance of our products, we're able to determine suitable improvements. This year has seen us enhance a number of items in our range, making them more efficient and therefore more beneficial to the customer. This improved efficiency has helped our customers to recognise the advantage of having adequate dust control measures in place."

He continued, “During the last year we’ve also noticed a greater awareness of dust related issues, which has certainly contributed to our improved figures. This is a huge positive, not only for us, but also for the industries that we work with. Dust is a serious hazard that’s often underestimated. It’s also detrimental to product quality and production efficiency. An increased awareness means that more people are conscious of its negative side effects and are taking appropriate preventative action, safeguarding workers health and improving production in the process.”

New provisions such as Dustcontrol’s Toolbox Talks, where a member of the team visits construction sites to educate the entire onsite workforce, are another example of how the brand has capitalised on increased demand by reinvigorating its offering.

James said, “The Toolbox Talks allow us to educate large numbers of site workers, meaning opportunities for dust prevention are more likely to be spotted as personnel are more able to spot gaps in efficiency and recognise potential threats.”

Dustcontrol UK, based in Milton Keynes (UK head office), has developed a series of mobile dust extractors, air cleaners and central vacuum systems to extract dust at source, helping to provide a cleaner working environment and create a more efficient production process, whilst also helping to combat the adverse health effects caused by hazardous dusts.

James Miller concluded: “It’s been a great year for us, and we hope to build on this, continuing to educate and improve awareness about the risks that working with dust can bring, whilst also experiencing business success as a result. Here’s to the next twelve months!”

For further information on Dustcontrol UK’s latest products please phone 01327 858001 or email sales@dustcontrol.co.uk

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For more information please contact Lloyd Hughes or David Barrett at Pic PR (Dustcontrol UK's Press Office) on 01242 682080 or email lloyd@picpr.co.uk / david@picpr.co.uk